

# RETAIL Partnerships



### INTRO

Operating out of Bethlehem, Pennsylvania, Soltech Solutions is a small design and manufacturing firm specializing in the research, development, and production of high-quality plant lighting products.

Made with the highest level of care and integrity, Soltech's lights integrate a highly-precise photosynthetic spectrum with museum-quality décor lighting. This provides any plant owner with the necessary tool to support plant growth in any space while giving off beautiful ambient lighting.

While particular in applicants, Soltech is eager to partner with those who share the same values of "making life a little greener" and support its mission of providing true quality plant lighting.

Through a retail partnership, offer a true quality-first lighting solution to millions of plant owners across the world and learn why Soltech's products continue to be the world's best-reviewed plant lights on the internet...



### **DETAILS**

Soltech Solutions has recently developed the first line of luxury plant lights. Why? Because we believe you shouldn't have to sacrifice beauty for performance especially when your home is involved. Using the latest horticultural research, our grow light's cutting-edge photosynthetic spectrum works so you can grow any plant, from lavender to a coffee, both effortlessly and beautifully.

We even more recently introduced our Trade Partnership Program so shops, sites and plant professionals can continue to recommend and resell our lights, but now earn up to 30% of every sale. Below you'll learn what our Trade Program is, how it works and the many and growing original product lines you can sell.

If you have any questions please feel free to reach out to Paul at paul@soltechsolutions.com or the rest of the team at hello@soltechsolutions.com.

### You'll Recieve

- 1. Ability to sell Soltech's original LED luxury plant light product lines to our popular niche market
- 2. Many repeat customers
- 3. Access to our entire and growing inventory of growlights and accessories. Our catalog is our online store, so you can sell on your site any item that is in stock on our website: www.soltechsolutions.com
- 4. Up to 30% off retail prices
- 5. Free customer service and tech support. Email: hello@soltechsolutions.com for a quick response or contact our customer service department via live chat on our website.
- 6. Ability to utilize all of our images, descriptions and FAQ's.
- 7. No minimums
- 8. Ability to have your name on our shipping label. We include our address to avoid duplicate shipping costs.
- 9. No Membership fee. 100% FREE to be our trade partner!

### **HOW IT WORKS**

### Wholesale

- 1. Purchase our products directly from us for resale purposes up to 50% off the MSRP. See product catalog and resale prices below.
- 2. Request the items you wish to sell
- 3. You will be billed the full retail amount on receipt of the order minus the Resale Discount.
- 4. We will ship out the products to the selected shipping address once the full payment of the order is made.
- 5. Must provide proof of an EIN or Business Tax ID.

### Dropshipping

- 1. List and sell Soltech products on your website for 25% off the MSRP
- 2. Once an order is made send us a purchase order to orders@soltechsolutions.com or, when a Soltech product order is made on your site simply forward the Order Confirmation and Shipping details to orders@soltechsolutions.com.
- 3. We will ship out the products to the selected shipping address once the full payment of the order is made.
- 4. If you wish to set up a Net 30 payment schedule please contact Paul at paul@soltechsolutions.com
- 5. You will be billed the full retail amount on receipt of the order minus the Dropshipping Discount 25%.
- 6. Shipping is free on all US orders. Cost of international orders are to be determined.
- 7. Must provide proof of an EIN or Business Tax ID.

### Referrals

- 1. Refer or recommend our products to clients for 15% of the sale made.
- 2. Must be a registered designer, interiorscaper, contractor or installer.
- 3. Must make the Soltech team aware of the specific project referral before the final sale is made.
- 4. Must provide proof of an EIN or Business Tax ID





### PRODUCTS

#### ASPECT™ Pendant-style LED plant light. Our flagship



The Aspect LED plant light offers an innovative and highly precise photosynthetic spectrum that keeps your plants happy while its sleek pendant style and museum quality light brings beauty to your home. It's not just a grow light – it's the Aspect, the first luxury plant light.

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#### HIGHLAND™ Track-style LED plant light



The Highland is a first-of-its-kind LED track light designed for growing plants. Whether you're installing a grow wall or just looking to incorporate beautiful, green accents throughout your space – the Highland is the light of choice by both horticultural and design professionals.

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VITATM LED grow bulb



Soltech's quality-first contribution to the world of LED grow bulbs. The VITA maintains the Soltech standard of photosynthetic power and ambient lighting while making itself available through its universal screw-in bulb application.

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### ASPECT™

...our flagship

### LED Pendant Light with Photosynthetic Spectrum

Growing tired of a lifeless interior? Bring nature indoors while adding a sophisticated touch to your space with the grow light used by interior designers, growers and people like you!

The Aspect plant light offers an innovative and highly precis photosynthetic spectrum that keeps your plants happy while its sleek pendant style and museum quality light bring beauty to your home. It's not just a grow light – it's the Aspect, the first luxury plant light.



#### **Options**

Highland Color: Black / White

Size: Large/Small

Install: Hardwire / Outlet

Timer: Digital Switch / Analog Outlet Cord Length: Custom on request

#### Specifications

Body Construction: 1-piece aluminum housing

Watts: 20/40

CRI: 97

Color Temperature: 3000 Kelvin Operating Voltage: 90-240 VAC

Dimensions: 7" x 4" x 4"

Heatsink: Fanless, passive cooling

Cord Length: 15' Lifespan: 95,000 hrs

Small ASPECT ...... \$149.99 MSRP

Large ASPECT ...... \$199.99 MSRP



## HIGHLAND TM

### LED Track Light with Photosynthetic Spectrum

Sleekly set on a track, this scalable grow light application allows you to support the growth of plants indoors while displaying them with museum-quality lighting, leaving you with a lush, green plant gallery.

The Highland is comprised of a sleek aluminum body, LED with photosynthetic spectrum, and an interchangeable lens for plants big to small and near to far. Optimal for green walls and hard to reach places that need additional sun light as well as larger plants that need lighting on all sides.

### **Options**

Highland Color: Black / White

Light Color: Warm White / Cool White

Track Rail: 4ft / 8ft

Install: Hardwire / Outlet

Power Source: Ceiling Canopy / Outlet Plug Timer: Digital Switch / Analog Outlet Beam

Angles: 30 Degrees / 60 Degrees

#### Specifications

Body Construction: 1-piece aluminum housing

Watts: 30 CRI: 97

Color Temperature: 3000 Kelvin / 5000 Kelvin

Operating Voltage: 90-240 VAC

Dimensions: 6" x 3" x 3"

Heatsink: Fanless, passive cooling

HIGHLAND, light only...... \$169.99 MSRP

4ft Track Rail ...... \$29.99 MSRP



### VITA TM

#### LED Bulb with Photosynthetic Spectrum

Soltech's quality-first contribution to the world of LED grow bulbs. The VITA maintains the Soltech standard of photosynthetic power and ambient lighting while making itself available through its universal screw-in bulb application.

The Highland is comprised of a sleek aluminum body, LED with photosynthetic spectrum, and an interchangeable lens for plants big to small and near to far.

### **Specifications**

Watts: 20

PPF: 25.95 µmol/sec

CRI: 98

Color Temperature: 3000 Kelvin

**Lumens: 1500** 

Operating Voltage: 90-240 VAC

Dimensions: 4.7" x 3.7"

Color: Black / White Dimmable: Yes/ No

Base: E26

Environment: Do not get wet Heatsink: Fanless, passive cooling

Beam Angle: 36°

LED for Incandescent Replacement: 120W

VITA, non-dimmable......... \$74.99 MSRP

VITA, dimmable ...... \$84.99 MSRP

